

16th Annual ICR XChange Conference
January 13, 2015

Legal Stuff

This presentation and our accompanying comments include "forward-looking statements."

These statements may relate to future events or our future financial performance and are subject to known and unknown risks, uncertainties and other factors that may cause our actual results, levels of activity, performance or achievements to differ materially from those expressed or implied by these forward-looking statements. This presentation and our accompanying comments do not purport to identify the risks inherent in an investment in Domino's Pizza and factors that could cause actual results to differ materially from those expressed or implied in the forward-looking statements. These risks include but are not limited to those risk factors identified in Domino's Pizza, Inc.'s Annual Report on Form 10-K for the fiscal year ended December 29, 2013, as well as other SEC reports filed by Domino's Pizza, Inc. from time to time. Although we believe that the expectations reflected in the forward-looking statements are based upon reasonable estimates and assumptions, we cannot guarantee future results, levels of activity, performance or achievements. We caution you not to place undue reliance on forward-looking statements, which reflect our estimates and assumptions and speak only as of the date of this presentation and you should not rely on such statements as representing the views of the Company as of any subsequent date. We undertake no obligation to update the forwardlooking statements to reflect subsequent events or circumstances. In light of the above, you are urged to review the disclosures contained in the Domino's Pizza, Inc. SEC reports, including the risk factors contained therein.

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Domino's - Iconic Brand

GLOBAL MOMENTUM

RESURGENT DOMESTIC BUSINESS

INNOVATIVE TECHNOLOGY LEADER

STABLE FRANCHISE MODEL











Enterprise of More than 11,250 Stores

54% International Global Retail Sales

IN OVER 75 DEVELOPED AND EMERGING MARKETS
6,265 STORES



46% Domestic Global Retail Sales

APPROX. 950 U.S. INDEPENDENT BUSINESS OWNERS 5,016 STORES



Same Store Sales Track Record



Robust International Business

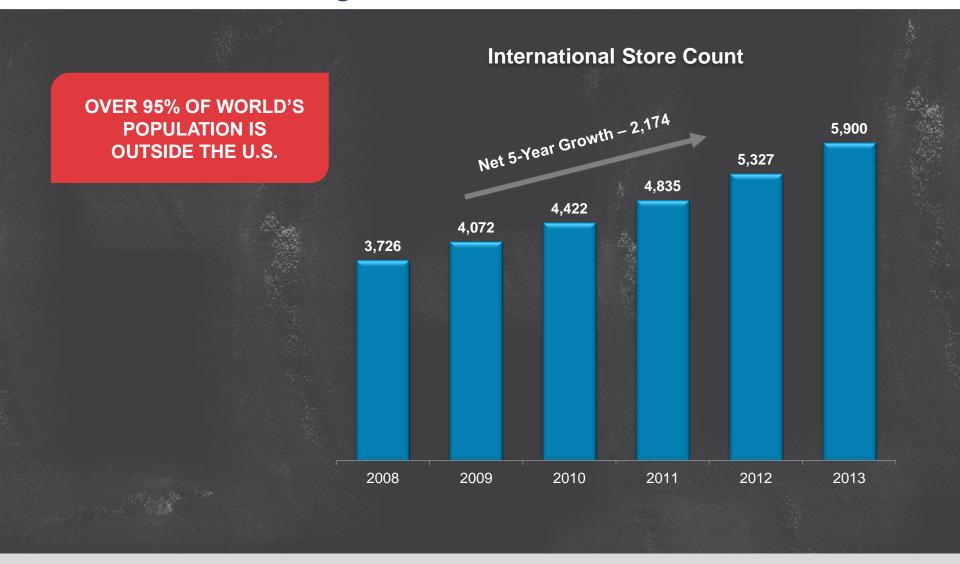
- Unprecedented 20-year record of consecutive quarterly same store sales growth in QSR
- Profits driven primarily by franchise royalties
 - 91% of 2013 international operating income
- Master franchise model
- Ranks among the top publicly-traded restaurant companies by store count

Five-year international retail sales CAGR of 12%*



DOMINO'S PIZZA VIETNAM

Strong International Store Growth



Balanced Growth – Our 15 Largest Markets*

Developed Markets

시작하는 것이 나를 살아왔다.			
Top Markets	Q3 2014 Store Count*	Potential Store Count	
United Kingdom	791	1,200	
Australia / New Zealand	599	900	
South Korea	400	500	
Canada	383	650	
Japan	334	700	
France	235	850	
Netherlands	151	300	
Taiwan	131	150	
Spain	128	300	
TOTAL	3,152	5,550	

Emerging Markets

Top Markets	Q3 2014 Store Count*	Potential Store Count
India	781	1,300
Mexico	596	700
Turkey	398	700
Malaysia	120	300
Saudi Arabia	112	250
Brazil	100	500
TOTAL	2,107	3,750

- #1 or #2 pizza delivery market position in top 15 markets
- Potential for additional 4,000 stores in top 15 markets alone

Leading International Growth in Our Category

Among the fastest growing
American QSR chains in terms of
international store count

Store count growing faster internationally than Pizza Hut or Papa John's

Five-Year International Store Growth*

Domino's: + 2,174 Pizza Hut®: + 1,536 Papa John's®: + 597



DOMINO'S PIZZA THAILAND

Global MomentumStrong International Franchise Base

More than half of international stores owned by four public companies



Domino's Pizza Enterprises Ltd.

Australia, New Zealand, Japan, Netherlands, France, Belgium

DMP
Store Count
1,346

Domino's Pizza Group PLC

United Kingdom, Ireland, Germany, Switzerland

Market Cap \$1,607M DOM Store Count 875

Jubilant FoodWorks Ltd.

India, Sri Lanka

Market Cap \$1,447M JUBI Store Count 793

Alsea SAB de CV Mexico, Colombia, Spain

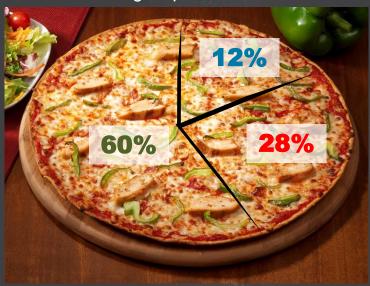
Market Cap \$2,935M ALSEA Store Count 768



Room to Grow

Total QSR Pizza Market Share

DPZ is 2nd largest pizza chain in the U.S.

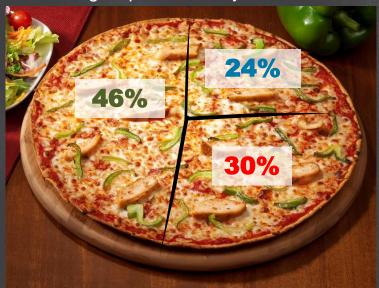


Domino's Pizza

Other Major Pizza Chains

Pizza Delivery Market Share

DPZ is largest pizza delivery chain in the U.S.



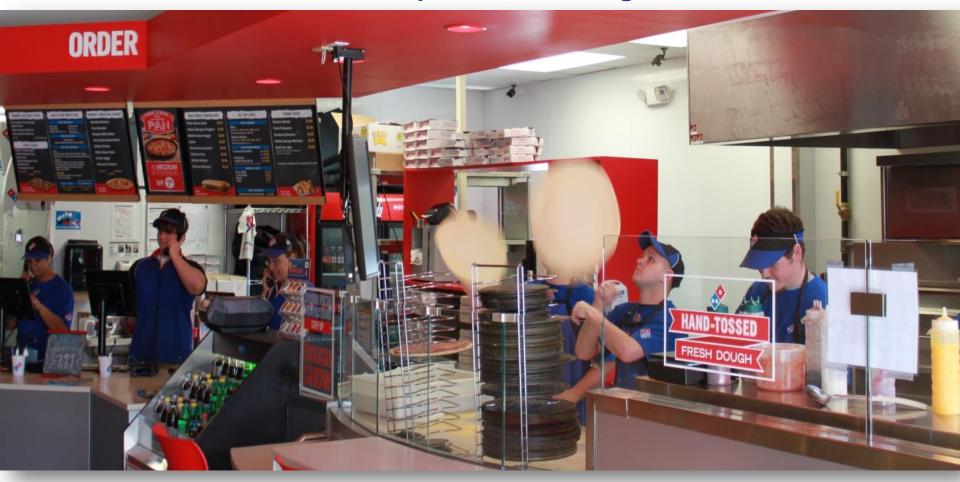
Small Chains and Independents

2010 Starts Brand Turnaround

- Reinvented core pizza improved food quality on menu
- Brand news moved from limited time products to:
 - Product platforms
 - Transparency
 - Technology
 - Value
- Advertising that resonates with consumers
- Effective use of social media
- Increasing franchisee profitability
- 2009-2013 domestic retail sales* CAGR of 5.1%



Next Step – Store Reimage

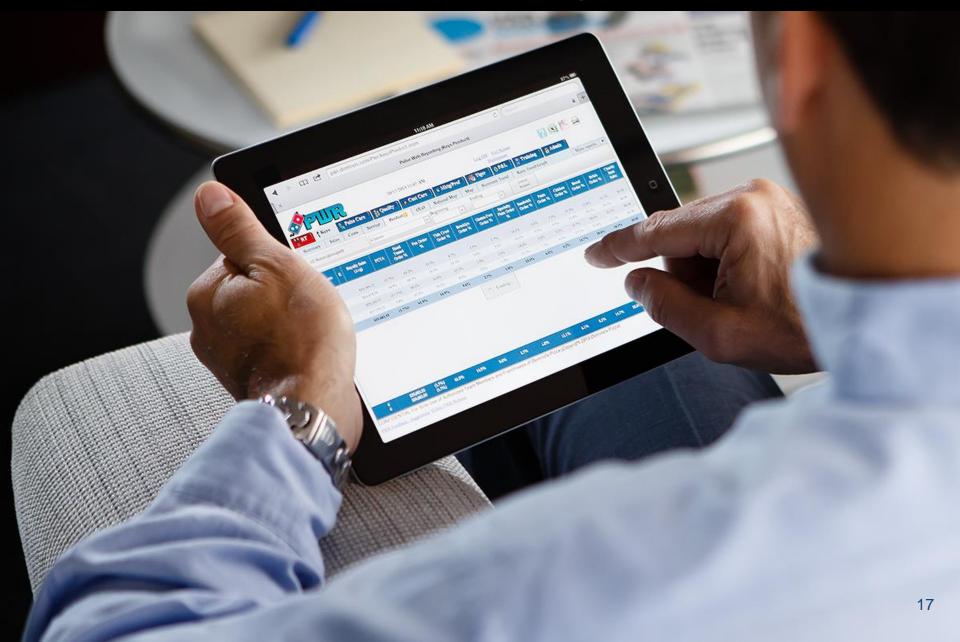


Note: Reimage standard is global, not just in the U.S. 2017 expected completion

Domestic Supply Chain – Key Component

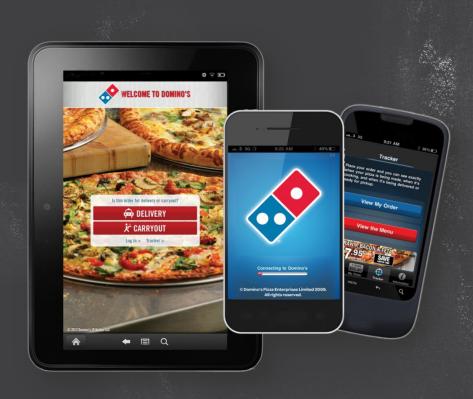


Innovative Technology Leader



Innovative Technology Leader \$3 Billion in Global Digital Sales Annually*

- Domino's iPhone[®] and Android[™] apps are higher rated on iTunes[®] and Google Play[™] than Pizza Hut [®] and Papa John's [®]
- Domino's apps available for approximately 95% of smartphones
- U.S. digital orders are approximately
 45% of total sales as of Q3 2014
- Sharing technology learnings globally



Innovative Technology Leader

Building Blocks for Future Advances

- All U.S. stores and over 3,300 international stores run on proprietary POS system
- Pizza Profiles provide customer-focused convenience
- Profile users can reorder their favorite orders in as few as 5 clicks or 30 seconds
- Pizza Profiles allows other advances such as Ford SYNC® ordering system
- Now offer voice ordering for iPhone[®] and Android[™] ordering apps





Pizza Unit Economics

- Focused and efficient operating model
 - Delivery and carryout
- Moderate cost to open / operate
 - Modest square footage
 - Makeline, oven and POS system
- Strong cash-on-cash returns
- As an example: U.S. avg. reported annual EBITDA per domestic franchise store up five years in a row, 2013 at \$82K*

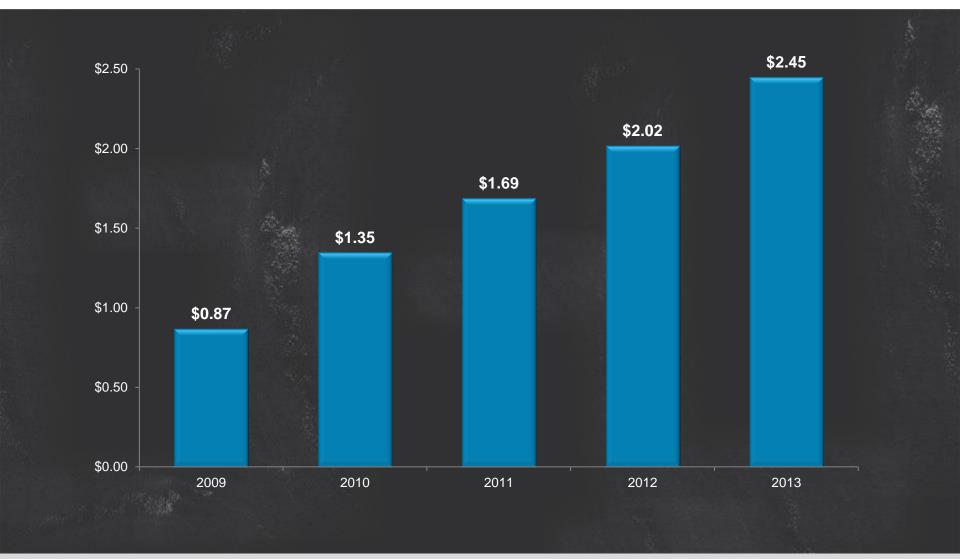
DOMINO'S PIZZA CARLSBAD, CALIFORNIA



Strong Unit Economics = Better Store Growth



Strong EPS Growth



Long Range Outlook



Building Shareholder Value

- 97% franchised business with historically steady cash stream
- Asset-light model with modest cap-ex needs
- Model functions well with leverage
 - Generally operate in the 3-6x debt/EBITDA range
 - \$1.52 billion debt outstanding with an approx. 5.4% cash interest rate
- Have used recent free cash flow to:
 - Buy back shares (\$97 million of share repurchases in 2013)
 - Pay quarterly dividend
 - Pay two special dividends 2007 and 2012
 - Reduce debt

DOMINO'S PIZZA BRAZIL



Why Domino's?

One of the World's Top Public Restaurant Brands

RESURGENT GLOBAL DOMESTIC MOMENTUM BUSINESS INNOVATIVE STABLE TECHNOLOGY FRANCHISE MODEL LEADER



Thank You